

If You Cant Dazzle Them With Brilliance Baffle Them

LL Leslie

Deception In The Marketplace David M. Boush, Marian Friestad, Peter Wright, 2015-12-22 This is the first scholarly book to fully address the topics of the psychology of deceptive persuasion in the marketplace and consumer self-protection. Deception permeates the American marketplace. Deceptive marketing harms consumers' health, welfare and financial resources, reduces people's privacy and self-esteem, and ultimately undermines trust in society. Individual consumers must try to protect themselves from marketers' misleading communications by acquiring personal marketplace deception-protection skills that go beyond reliance on legal or regulatory protections. Understanding the psychology of deceptive persuasion and consumer self-protection should be a central goal for future consumer behavior research. The authors explore these questions. What makes persuasive communications misleading and deceptive? How do marketing managers decide to prevent or practice deception in planning their campaigns? What skills must consumers acquire to effectively cope with marketers' deception tactics? What does research tell us about how people detect, neutralize and resist misleading persuasion attempts? What does research suggest about how to teach marketplace deception protection skills to adolescents and adults? Chapters cover theoretical perspectives on deceptive persuasion; different types of deception tactics; how deception-minded marketers think; prior research on how people cope with deceptiveness; the nature of marketplace deception protection skills; how people develop deception protection skills in adolescence and adulthood; prior research on teaching consumers marketplace deception protection skills; and societal issues such as regulatory frontiers, societal trust, and consumer education practices. This unique book is intended for scholars and researchers. It should be essential reading for upper level and graduate courses in consumer behavior, social psychology, communication, and marketing. Marketing practitioners and marketplace regulators will find it stimulating and authoritative, as will social scientists and educators who are concerned with consumer welfare.

EYES WISE Random Roo, 2011-03-16 A story of animal farm, sheep dogs, mad X's, BP teachers and other unexplained phenomena. Presented in no particular order by a random BP author and his fucking BP computer. Random Roo is obviously a pseudonym, but I feel obliged to show my face here. This is the last picture taken of me when I still looked pretty. Actually the picture is on the back cover! I am pretty sure I am not going to make friends in high places. This book contains highly sensitive information which has been kept secret from us mushrooms who have been kept in the dark and fed on shit. (this

explanation of what a mushroom is is for the Americans) It is a semi serious attempt at not only solving the problems of the World, but more importantly examining why these problems are not easy to solve. It is mainly an attempt at opening peoples eyes to a few inconvenient facts. The definition of a BP is in the book. There is a reason it is not explained here. Although I have written this book in a style that anyone can understand, it is the product of much research into science and psychology, backed up by 50 years in the university of hard knocks. Your's Truly. Random Roo!

Love My Country, Loathe My Government Walter Bruno Korschek, 2009 Walter Bruno Korschek is not a famous politician, a noted journalist, or distinguished political scholar. He is an ordinary American who is disturbed by the continuous erosion of freedom in the United States. This erosion has been caused and encouraged by the American political class. Regardless of party affiliation, the political class consists of career politicians whose only goal is to become elected and then stay elected. They do whatever it takes to remain in office, even if it reduces our individual freedoms as spelled out in the United States Constitution. Some examples of their actions include: Violating our right to privacy through the Patriot Act Increasing the burden of taxation Controlling and managing election processes Turning one group of Americans against another for their own political purposes In *Love My Country, Loathe My Government*, Korschek lays out a straightforward plan that involves fifty steps needed to restore lost freedom in America. He exposes the myths about government-myths that the political class needs in place to stay in power. Time is running out. The need to act is now before more freedoms are lost. This book sets up a citizen-based action plan to implement the fifty steps at the grassroots level. About the Author Walter Bruno Korschek earned a BS in mathematics from the University of Delaware in 1975 and a MS in statistics from the University of Delaware in 1976. He had a twenty-two-year career with a major telecommunications corporation and is founder and owner of a successful family business.

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