

Holly Black Book Of Night

Brendan G. Carr

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web the marketing communications mix also called the promotion mix consists of four major tools advertising personal selling sales promotion and public relations each tool has its own unique characteristics and costs

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web it includes tools for consumer promotion trade promotion business sales force promotion rapid growth a decade ago ad to sales promotion ratio was about 40 60 now is like 25 75

growing this is due to managers need to increase sales internal some external causes like the of brands has increased seen as similar competitors

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